

**45TH ANNUAL OHCNH
CONVENTION**



**SEPTEMBER 14-16, 2010
SHERATON HARBORSIDE
HOTEL
PORTSMOUTH, NH**

Dear Member,

We would like to invite you to our 45th Annual OHCNH Convention. This year our Convention will be held at the beautiful Sheraton Harborside Hotel located in the historic and picturesque town of Portsmouth, New Hampshire September 14-16, 2010.

We will have Golf at the Portsmouth Country Club on Tuesday afternoon, a Clambake at the Sprague Axel Johnson Conference Center in Newington Tuesday evening and an all day business seminar for Wednesday. You can also take advantage of the exhibits that will surround you on Wednesday. In the evening we will have a reception and banquet where you can talk to fellow members and catch up with old friends. We will also have a keynote speaker who promises to inspire you.

Please look over our package, make your selections and return to our office as soon as possible.

We truly look forward to seeing you there.

Rooms are available at the special rate until August 15, 2010.

You must make Hotel reservations directly with the Hotel and ask for the OHCNH block of rooms which have been set aside at the special rate.

Click on the link below to make your reservations

[Oil Heat Council of New Hampshire](http://www.starwoodmeeting.com/StarGroupsWeb/res?id=1001209175&key=C5F27) (OR copy and paste the following link into a web browser)
<http://www.starwoodmeeting.com/StarGroupsWeb/res?id=1001209175&key=C5F27>

***45th Annual OHCNH Convention Agenda September 14-16, 2010
(Agenda Subject to Change)***

Tuesday September 14, 2010

- 9:00am-5:00pm Convention Registration
- 9:00-11:00 am Executive Committee Meeting
- 11:00 am-1:00 pm Lunch on your own
- 12:00– 5:00 pm Golf at the Portsmouth Country Club (Box lunches will be provided)
- 6:00-7:00 pm Reception at the Sprague Axel Johnson Conference Center in Newington, NH
- 7:15-9:00 pm Clambake at the Sprague Axel Johnson Conference Center in Newington, NH

Wednesday September 15, 2010

- ALL DAY Exhibits-Grand Ballroom Area
- 7:00-9:30 am **Convention Attendee Buffet Breakfast– Grand Ballroom**
- 8:30 am–4:30 pm Business Seminars-Grand Ballroom
- 8:30-8:55 am Timothy Hill and Matthew Hotchkiss– NH Road Toll Audit Bureau-
"Using the NHDOS Automated Fuel Tax System to File ODPC Returns"
- 8:55-9:00 am Q&A
- 9:00-9:25 am Cynthia Flynn– NH Department of Labor-
"How to Stay in Compliance With NH Labor Laws"
- 9:25-9:30 am Q&A
- 9:30-9:50 am Mike Juranty– Department of Environmental Services-
"Regulations for Fuel Transfers and Refueling from Tank Vehicles in New Hampshire"
- 9:50-9:55 am Q&A
- 9:55-10:15 am Shane Sweet– New England Fuel Institute-
"Federal Legislative Update"
- 10:15-10:20 am Q&A
- 10:20-10:35 am **Morning Break**
- 10:35-11:05 am **Hedging Panel**-Featuring George Wilson from Angus Energy LLC, Jeff Simpson from RenRe Energy Advisors LTD., Lew DeRosa from PETROHEDGE and Rich Larkin from Hedge Solutions.
- 11:05-11:10 am Q&A
- 11:10 am-11:50 am John Nardozi– Nardozi Consulting, LLC.- *"Making Your Company Worth More"*
- 11:50–12:00 pm Q&A
- 12:00-12:15 pm **OHCNH Board & Membership Meeting**
- 12:15-1:00 pm **Lunch-Grand Ballroom**

Wednesday September 15, 2010

- 1:05-1:25 pm Pat Griffin, Mel Woodbury & Fritz Wetherbee– Griffin, York & Krause-
"2010-2011 Ad Campaign"
- 1:25-1:30 pm Q&A
- 1:30--1:45 pm Ed Dupont– The Dupont Group– *"State Legislation Update"*
- 1:45-1:50 pm Q&A
- 1:50-2:15 pm Wayne Peasley- Peasley Consulting-
"DOT and HAZMAT Training Requirements for Fuel Oil Operators" and
"The New CSA 2010 Program"
- 2:15-2:20 pm Q&A
- 2:20-2:40 pm Larry & Tracy Richmond-AVATAS-
"The Ins and Outs of Credit Card Processing Programs for Energy Companies"
- 2:40-2:45 pm Q&A
- 2:45-3:00 pm **Afternoon Break**
- 3:00-3:30 pm **Biodiesel Panel**-featuring Andrew Kellar from Simply Green Biofuels,
Paul Nazzaro from Advanced Fuel Solutions and Tim Keaveney from Lake Erie
Biofuels, LLC
- 3:30-3:35 pm Q&A
- 3:35-3:55 pm Terese Churchill-Evergreen Environmental Health & Safety
"EPA Lead Renovator Requirements"
- 3:55-4:00 pm Q&A
- 4:00 pm Adjourn for Reception and Dinner
- 6:00-7:00 pm Reception -Grand Ballroom
- 7:15-8:15 pm Banquet Dinner– Grand Ballroom
- 8:30-9:30 pm Special Guest Speaker– Mike Schlappi-*"If You Can't Stand Up, Stand Out"*

Thursday September 16, 2010

Breakfast on your own. Please drive home safely.

Master Registration Form

Company Name: _____

Contact Name: _____

Address: _____

City: _____ **State:** _____

Phone: _____ **Fax:** _____

Email: _____

(Exhibitor Registration Fee waived if you sponsor \$250.00 or more)

Convention Registration Fee \$175.00 for member, \$75.00 for each additional guest \$ _____

Exhibitors Registration Fee @ 175.00 \$ _____

Tuesday Evening Reception & Clambake @ \$40.00 pp. # of people _____ \$ _____

Golf Registration Fee @ \$175.00 pp. \$ _____

Breakfast on Wednesday Morning @ \$25.00 pp # of people _____ \$ _____

Lunch Wednesday Afternoon @ 27.00 pp # of people _____ \$ _____

Reception Wednesday Evening @ \$40.00 pp # of people _____ \$ _____

Banquet Dinner Wednesday Evening @ \$55.00 pp # of people _____ \$ _____

Sponsorship/ Co-Sponsorship Amount \$ _____

Less Early Bird if received in our office before 8/21/10 (Early Bird Credit-\$50.00) \$ _____

TOTAL CONVENTION FEES \$ _____

**Please make checks payable to OHCNH and mail to address below:
OHCNH-PO Box 152; Fremont, NH 03044
Phone: 603-895-3808 Fax: 603-895-3325
Email: ohcnh@nhoilheat.com**

Convention Registration Form

Early Bird due before 8/21/10. All registrations due by 8/31/10

Convention Registration is \$175.00 for the company member.

Spouses, Employees, Employee Spouses and guests of that member pay a reduced fee of \$75.00.

Please indicate on the form if member guests are spouses, employees, employee spouses or guests.

Members who are exhibiting do not pay a convention registration fee, only an exhibition registration fee.

Company Name: _____ Contact Person: _____

Business Address: _____

Telephone: Business _____ Home: _____

Member Name: _____ \$175.00

Member Guests can be listed below @ \$75.00 each:

Guest Name: _____ Relationship to Member: _____

Guest Name: _____ Relationship to Member: _____

Guest Name: _____ Relationship to Member: _____

Guest Name: _____ Relationship to Member: _____

Convention Registration Fee Total

\$ _____
(Please transfer total to Master Sheet)

Registration for Exhibit Space

For: **Oil Heat Council of New Hampshire**
Event Date: **September 15, 2010**
At: **Sheraton Harborside Hotel & Conference Center**
250 Market Street
Portsmouth, NH 03801

Set Up Date & Time: **Tues September 14, 2010 – 5:00PM**
Breakdown Date & Time: **Completed by Wed September 15, 2010 – by 10:00PM**
Conference Exhibit Coordinator: **Susan Breen**
Telephone: **603-895-3808** Fax: **603-895-3325**
Email: **ohcnh@nhoilheat.com**

All Exhibitors pay a \$175.00 fee as an OHCNH member. All non-members pay a \$250.00 fee.

Exhibitor Company Name: _____

Address: _____

Telephone: _____ Fax: _____

On Site Reps: _____

Description of Exhibit Equipment/Materials: _____

Do you need a phone line? _____

Do you need electrical access? _____

Pricing:

6' x 30" Table Top w/ Cloth and one chair

Dial 9 (analog) Phone Line: \$25.00 Installation fee per line, plus calling charges

(Availability of analog lines is limited to a first come first serve)

T1 (high speed) \$100.00 per day per line: no availability limits

Electrical Access: \$15.00

IMPORTANT:

Exhibitors are responsible for all arrangements and expenses for shipping materials, merchandise, exhibits or any other items to and from the hotel. The hotel must be notified in advance of shipping arrangement to ensure proper acceptance of these items upon arrival to the hotel. All materials shipped to the hotel MUST possess the name of the Conference, Date of Event, the Conference Exhibit Coordinator and Hotel Sales Managers name (Carlos Quinones). Shipments will be accepted no earlier than 48 business hours prior to the Event Date. All shipments must be prepaid; no COD's will be accepted.

Golf Registration Form

The Golf Outing will be held Tuesday September 15, 2010 at the Portsmouth Country Club with a tee off time of 12:00 pm.

Please submit your registration along with your handicap.

If you would like to register a foursome with whom you would like to play, please indicate below.

Golf Registration is \$175.00 per person and includes greens fees, golf cart, and a box lunch.

Company: _____ Contact _____

Please register the following golfers from my company:

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Name: _____ Handicap: _____

Total # golfers _____ @ \$175.00 each = \$ _____

Golf Registration Total: \$ _____
(Please transfer total to Master Sheet)

Meals Registration Form

Tuesday September 14, 2010

Reception & Clambake 6:00-9:00 pm

\$40.00pp. # of people _____ \$ _____

Wednesday September 15, 2010

Breakfast 7:00 am-9:30 am

\$25.00 pp # of people _____ \$ _____

Wednesday September 15, 2010

Lunch 12:15-1:00 pm

\$27.00 pp # of people _____ \$ _____

Reception Hors d'oeuvres & Open Bar

6:00 pm- 7:00 pm

\$40.00 pp # of people _____ \$ _____

Banquet Dinner & Entertainment

7:15 pm-9:30 pm

\$55.00 pp #of people _____ \$ _____

(Please transfer total to Master Sheet)

Thursday September 16, 2010

Check out.

Breakfast on your own.

Sponsorship Opportunities

Clambake and Reception	Full Sponsor-	\$5000.00
	Partial Sponsor-	\$1000.00
Welcome Gifts	Full Sponsor-	\$2000.00
	Partial Sponsor-	\$500.00
Wednesday Breakfast	Full Sponsor-	\$2000.00
	Partial Sponsor-	\$300.00
Morning Break	Full Sponsor-	\$1500.00
	Partial Sponsor-	\$200.00
Wednesday Lunch	Full Sponsor-	\$2000.00
	Partial Sponsor-	\$500.00
Reception Wednesday Evening	Full Sponsor-	\$4000.00
	Partial Sponsor-	\$1500.00
Banquet Wednesday Evening	Full Sponsor-	\$5500.00
	Partial Sponsor-	\$800.00
Golf Sponsorship	Full Sponsor-	\$5000.00
	Partial Sponsor-	\$1500.00
Golf Hole Sponsor	Each Hole-	\$100.00

Each Event Sponsor will receive Sign Board ads throughout the Convention Area.

Name: _____ **Company:** _____

My company would like be a Full Sponsor _____ **Partial Sponsor** _____

Event _____ **Amount** _____

(Please transfer total to Master Sheet)

Mike Schlappi

Four-Time Olympic Medalist in Wheelchair Basketball

Keynote speaker Mike Schlappi has an inspiring message for every American, young or old: "Just because you can't stand up, doesn't mean you can't stand out." As president of Mike Schlappi Communications, and confined to a wheelchair, he is spreading that word to audiences ranging from students to chief executive officers, from rookies to Olympic champions, and from small gatherings to major conventions.



At the age of 14, Mike Schlappi was student body president, had been awarded his Eagle Scout and had expectations of a career in sports as a top American athlete when he was involved in a tragic shooting accident. Doctors told him he would never walk again, but after months of rigorous therapy, he began playing basketball from his wheelchair and went on to become an athletic standout.

Mike Schlappi is a four-time Olympic Medalist and two-time World Champion in Wheelchair Basketball. The first wheelchair basketball player in the United States to be on four consecutive summer Olympic teams, Mike Schlappi was honored by the state of Utah in 2000 as one of its Top 50 athletes of the past century. He served on the board of trustees that managed the 2002 Winter Olympic Games in Salt Lake. He is the founder and director of the Wheelchair Sports Foundation, a non-profit organization that serves disabled athletes. Hoping to inspire others through his experiences, Schlappi hung up his sneakers and transitioned from the sports arena to the speaking platform. His engaging presentations have entertained and inspired thousands of audiences worldwide. Mike Schlappi's thought-provoking story challenges individuals to succeed despite difficult circumstances by empowering themselves and accepting personal responsibility.

Off the basketball court, Schlappi graduated with a master's degree in Business Administration and Health-care from Arizona State University, and on a leadership scholarship, earned an undergraduate degree in Finance from Brigham Young University. Mike Schlappi is also a writer and author of two popular inspirational books which draw heavily on his own experiences and the challenges he's overcome: *Bulletproof Principles for Personal Success* and *Motivational Leaders*.

He has won numerous honors including the American Medical Association's Special People Award, The Sporting Goods Manufacturer of America's Heroes Award and the Golden Key Athlete of the Year Award. Mike Schlappi and his wife, Tami, reside in Draper, Utah and are the stressed parents of five kids!

